### International mobile roaming

**Ewan Sutherland** 

**Executive Director** 

International Telecommunications
Users Group

ewan at intug.net

#### **INTUG** contents

- about INTUG
- some examples of prices:
  - British visitors to Spain
  - Irish visitors to France
  - Belgians using GPRS
- European legislation
- conclusions

#### **INTUG** what are we?

- members:
  - national associations
  - corporations
  - individuals
- activities:
  - ITU and WTO
  - OECD
  - APEC TEL, CITELand the European Union

#### **INTUG** our aims

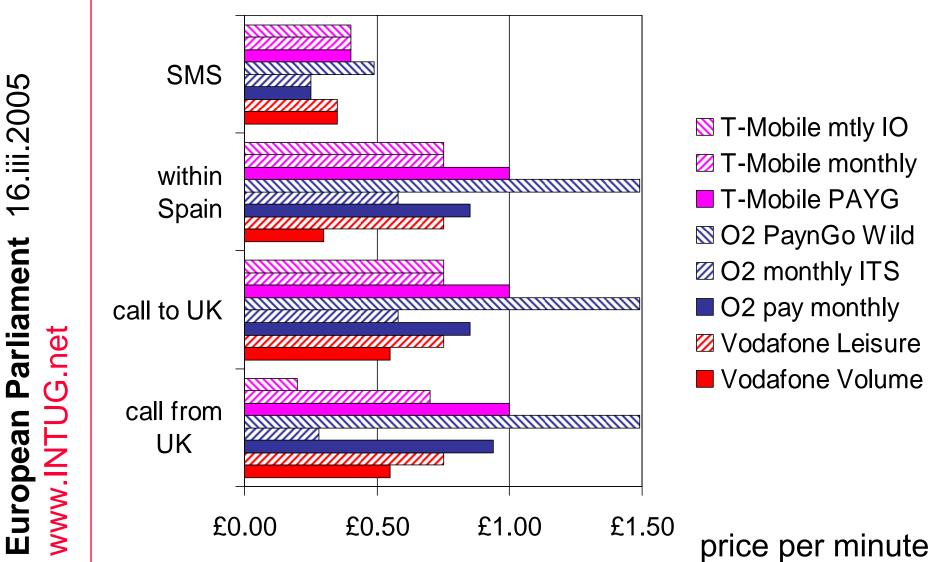
- real and effective competition
- genuine choice for users
- lower prices
- higher quality
- more innovative services
- constructive co-operation with:
  - international bodies
  - governments
  - regulators

# European Parliament 16.iii.2005

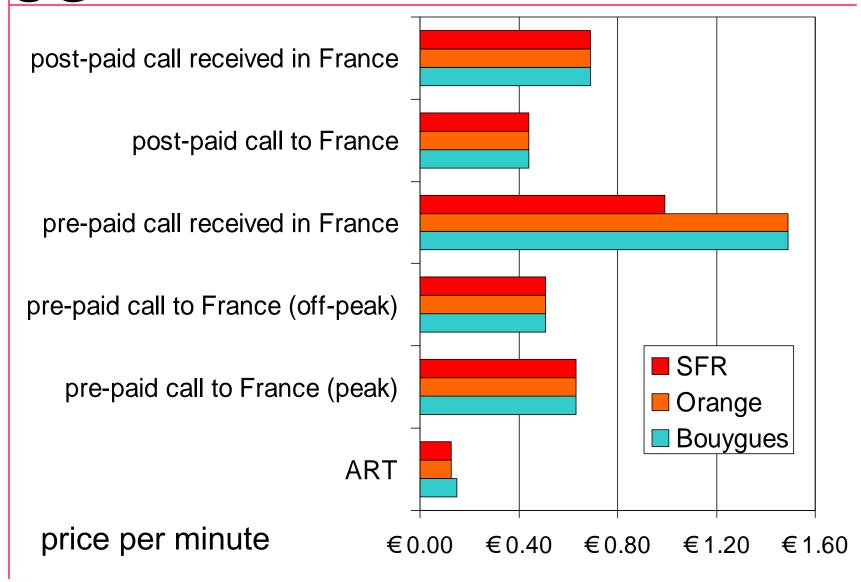
#### INTUG a loss of leadership

- China and India are the fastest growing 2G markets
- Japan and South Korea are the largest 3G markets
- flat-rate data prices in USA:
  - now with a Service Level Agreement
- South Korea has assigned licences for Wireless Broadband (WiBRO)

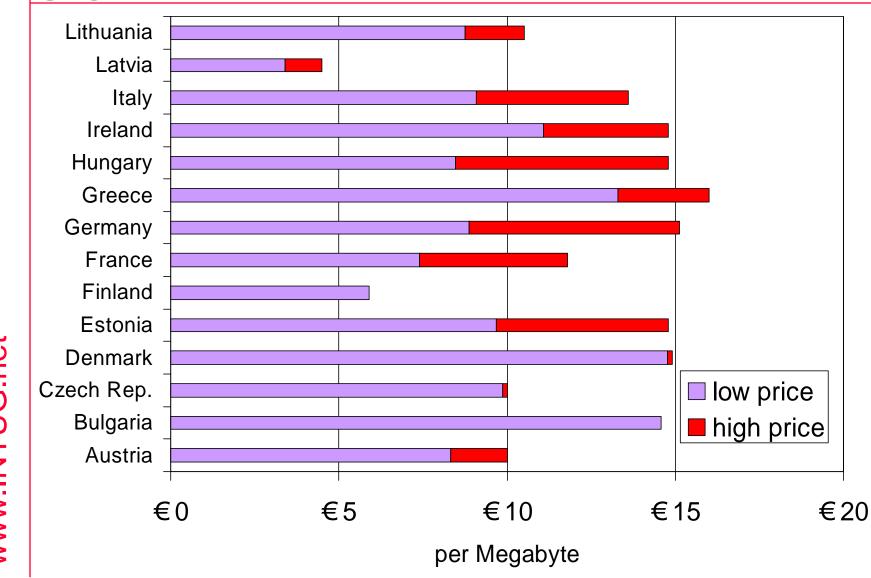
#### **INTUG** British visitors to Spain



#### **INTUG** Vodafone Ireland and France

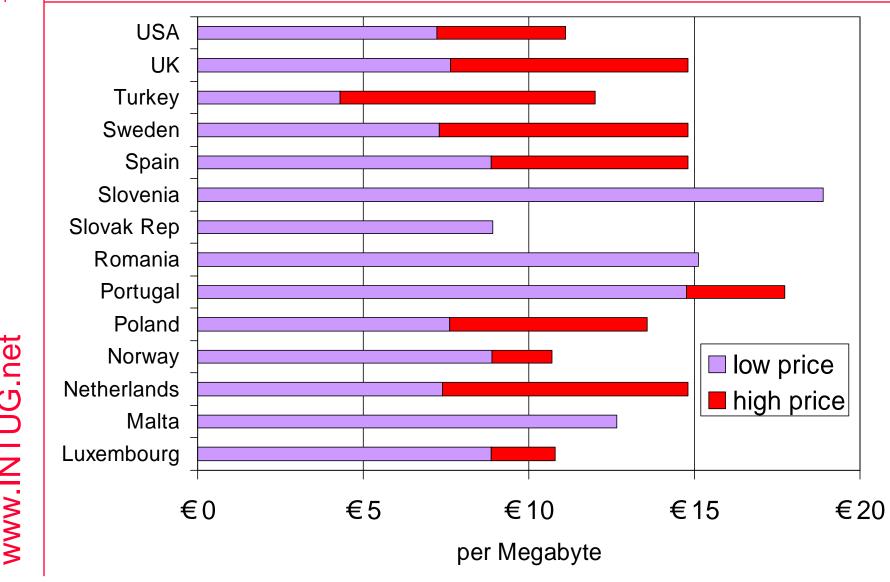


#### INTUG Proximus mobile Internet access



European Parliament 16.iii.2005

#### **INTUG** Proximus mobile Internet access



European Parliament 16.iii.2005

## 5.iii.2005

#### INTUG European legislation

- Council Recommendation of 1990
- Article 86 of EC Treaty
  - Directive 96/2/EC
- Article 83 (1) of EC Treaty:
  - letters of comfort for GSMA
  - various mergers
  - sector inquiry of July 1999
- 2002/21/EC Framework Directive:
  - national market for international mobile roaming

#### **INTUG** conclusions

- there is no single market for mobile telecommunications for consumers or business, nor any prospect of one
- prices are very high
- the abuse has been extended to:
  - pre-paid roamers
  - mobile Internet access
- regulatory solutions will be lobbied, contested and appealed
- what is missing is competition!

#### **INTUG** thank you

Ewan Sutherland

International Telecommunications Users Group

Reyerslaan 80

B-1030 Brussels

Belgium

+32.2.706.8255

ewan at intug.net

http://www.intug.net/ewan.html