INTUG

are operators delivering?

a global user perspective

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FT, London 2-3 December 2002

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INTUG contents

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INTUG

what is INTUG?

- members
  - national associations
  - corporations
  - individuals
- activities
  - ITU and WTO
  - OECD
  - APEC TEL, CITEL and EU

INTUG our aims

- real and effective competition
- genuine choice for users
- lower prices
- higher quality
- more innovative services
- constructive co-operation with
  - international bodies
  - governments
  - regulators

INTUG finance

- which operators are on a short list?
- what about today’s rumours?
- what about (foreign) bankruptcy law?
- what about massive write-offs?
- what about state aid?
- revenues have yet to be hit by
  - voice over Internet
  - regulation of long-running abuses

INTUG regulatory problems

- international mobile roaming
- fixed to mobile interconnection
  - domestic
  - international
- local loop unbundling
- leased lines
- renewed dominance of incumbents in wholesale broadband markets

INTUG 3G

- sins of the fathers
- games, gambling and girls/guys
- like ISDN for mobile
- 2.5G prices crazy
  - € 1.5 to 2.0 per megabyte
- leadership is in N.E. Asia and not in Europe

- how do I get to only 5 suppliers?
- mobile voice
- mobile data
  - WLAN
  - 2.5G and 3G
- freephone
- local rate calls
- ADSL for teleworkers

INTUG conclusions

- not much real competition
- too busy taking money from financial markets
- incumbents retreating to core markets
- consolidation
- applications for state aid
- harder to get geographical coverage
- impossible to get fixed/mobile convergence

INTUG thank you

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